

# Community Health Funders Alliance



ANCHORUM™  
ST VINCENT



CHRISTUS  
ST. VINCENT

SANTA FE  
COMMUNITY  
FOUNDATION



**A funder collaborative to improve health & wellness  
in Santa Fe and Northern New Mexico**



Going further together.

# CHFA Community Grant Information Sessions

---

April 7, 2022

# AGENDA

---

1. Welcome, Introductions and Reflection
2. Community Health Funder Alliance Overview
3. Community Grant Priorities and Guidelines
4. SFCF, *Giving Together*
5. Grant Timeline and Process
6. Questions and Answers
7. Wrap Up and Adjourn

# INTRODUCTIONS



**Please share in Chat Box**

- ❖ **Your name and organization**
- ❖ **In a few words, what are you grateful for today?**

# CHFA Vision & Goals

---

# OUR VISION

---

A collaborative of engaged funders aligning strategies and investments to catalyze change and improve health and wellness in Santa Fe and northern New Mexico.



# OUR MISSION

To design and implement a unified funding strategy  
to enhance and strengthen systems of care  
that address the most challenging health and social  
needs  
in Santa Fe and northern New Mexico.

---

## *Geographic Region*

*Santa Fe, Los Alamos, Taos*

*Colfax, Mora, Rio Arriba, and San Miguel Counties*



# OUR GUIDING PRINCIPLES

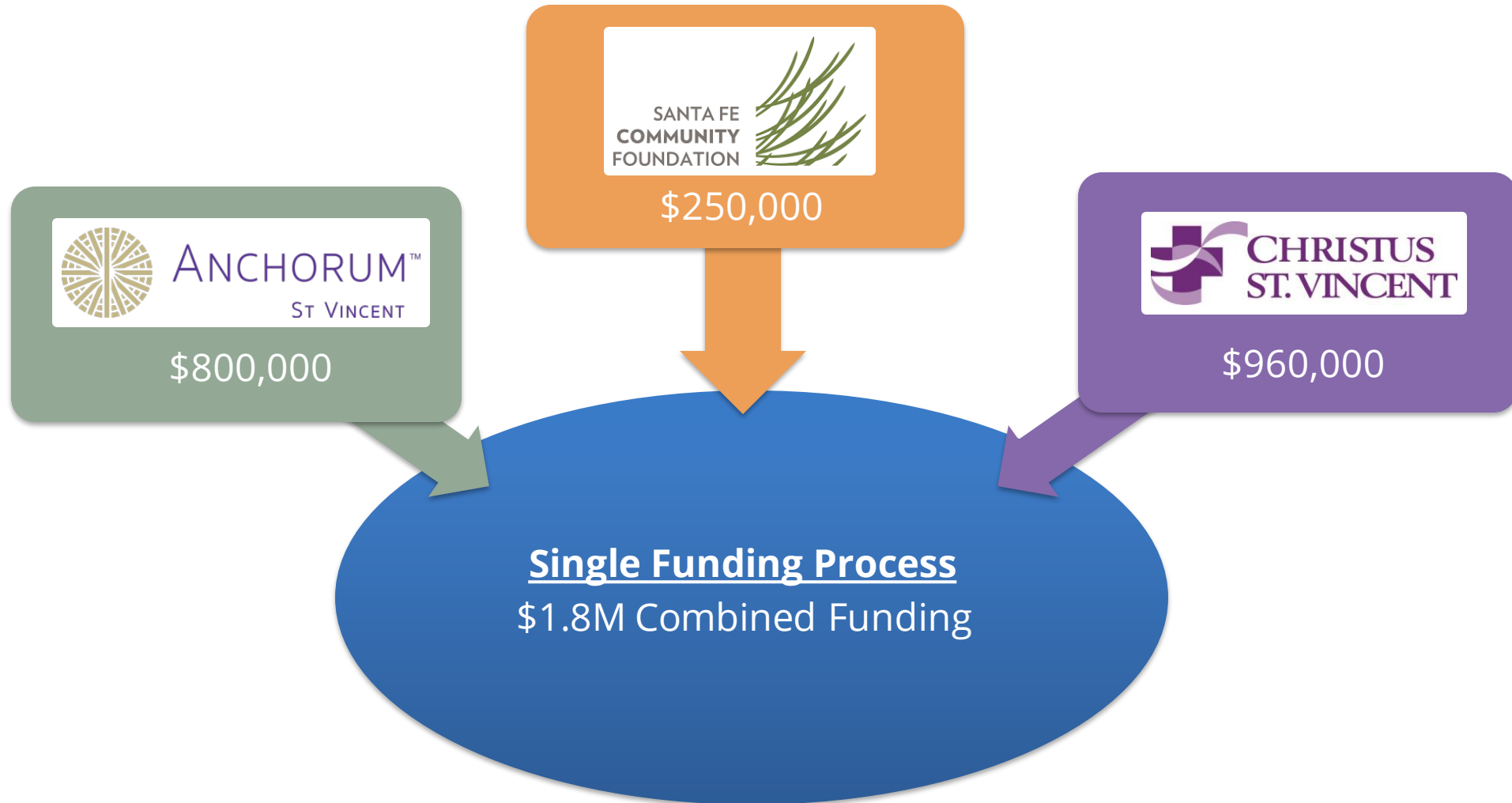
---

## We are committed to:

- Achieving equitable health outcomes in Santa Fe and northern New Mexico
- Strengthening the systems of care
- Community partnerships and collaborative solutions to complex challenges
- Aligning resources and strategies
- Elevate the good of the community over the funder interest
- Investing in capacity to support collaboration
- Robust measurements for better outcomes
- Building knowledge and shared learning



# ALIGNED FUNDING PROCESS



# ALIGNED FUNDING PROCESS



# CURRENT CHALLENGES WE INTEND TO ADDRESS

---

## For Nonprofits

Inadequate funding for services

Multiple programs working in silos

Technical assistance and capacity building to strengthen the systems of care

Significant administrative burdens from multiple funders

## For Funders

Inability to assure accountability, quality and outcomes

Funders working in silos with different time frames, applications, and reporting requirements

Critical gaps in the systems of care to respond to current and emerging needs

Inefficient grant administration, monitoring and reporting

# OUR INTENDED GOALS



Greater  
Efficiency

Deeper  
Impact

Stronger  
System

Better  
Results

Stronger  
Capacity

## *We intend to .....*

Decrease administrative burden for nonprofits

Increase impact of our grantees

Strengthen the System of Care across the lifespan

Improve accountability toward results

Increase grantee capacity

## *Through .....*

Conducting an aligned funding cycle with pooled funding, joint application, funding and reporting

Providing larger, multi-year, "Health Impact Grants" along with smaller, general operating "Community Grants"

Using Community Health Needs Assessment to inform all of our collective work and funding priorities

Using data to inform decisions and monitor performance

Supporting development of skills, capacity and sharing knowledge

# Community Grant Priorities and Guidelines

---

# FUNDING PRIORITY OUTCOMES

CHFA funding priorities target health outcomes across the life span  
using  
Christus St. Vincent Community Health Needs Assessment



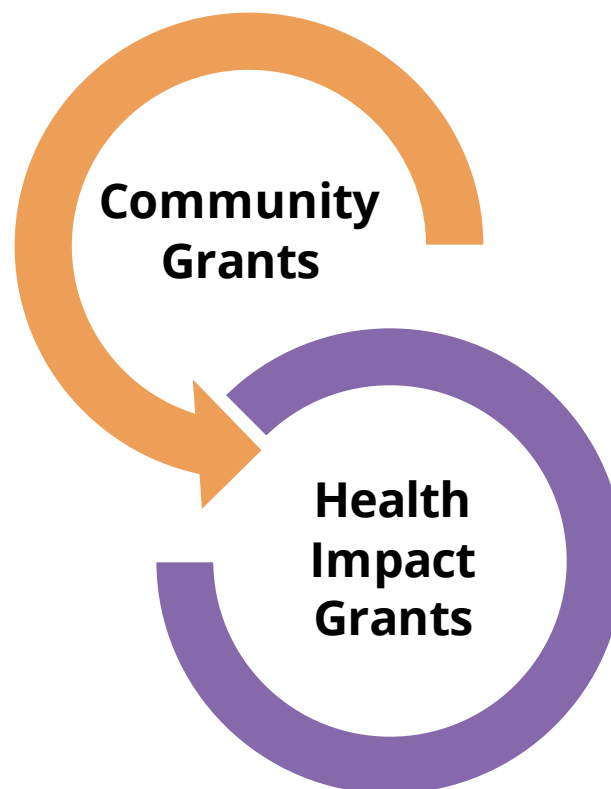
# PRIORITY OUTCOMES & INDICATORS

Life Span Area	Population Outcome	Indicator (Rate)
Maternal Health & Early Childhood	All babies are born healthy.	<ul style="list-style-type: none"> <li>• Prenatal care in first trimester</li> <li>• Babies born with low birth weight</li> <li>• Neonatal Abstinence Syndrome</li> </ul>
School-Age Children and Adolescent Health & Wellness	All children are physically and mentally healthy.	<ul style="list-style-type: none"> <li>• Obesity</li> <li>• Depression &amp; suicide attempts</li> <li>• Youth resiliency</li> </ul>
Adult Physical Health	All adults are physically and mentally healthy.	<ul style="list-style-type: none"> <li>• Health insurance coverage</li> <li>• Heart disease</li> <li>• Cancer deaths</li> </ul>
Adult Behavioral Health	All adults are physically and mentally healthy.	<ul style="list-style-type: none"> <li>• Drug overdose</li> <li>• Alcohol related deaths</li> <li>• Suicide deaths</li> </ul>
Women's Health	All women are healthy and safe from abuse.	<ul style="list-style-type: none"> <li>• Obesity</li> <li>• Domestic violence</li> <li>• Homelessness</li> </ul>
Senior Health and Wellness	All seniors are healthy and safe.	<ul style="list-style-type: none"> <li>• Fall-related death or injury</li> <li>• Suicide deaths</li> <li>• Immunizations</li> </ul>
Across the Life Span – Social Determinants of Health	All community members have nutritious/healthy foods, have access to safe housing and shelter, and live with healthy neighborhood conditions.	<ul style="list-style-type: none"> <li>• Food insecurity</li> <li>• Healthy food consumption</li> <li>• Healthy neighborhood conditions</li> <li>• Homelessness</li> </ul>



# FUNDING STRATEGIES

- Support dynamic, robust nonprofit ecosystem
- Partner with a broad network of nonprofits addressing various community needs across lifespan and social determinants of health
- Create “larger” door with more available funding through partnership



- Deepen partnership with strategic alignment
- Address critical service, safety net, and community needs, gaps and opportunities for scale to improve outcomes
- Greater accountability with meaningful, multi-year funding and capacity support

**Aligned resources, shared learning and multiple pathways to partnership for greater long-term impact**

# FUNDING STRATEGIES

## Community Grants

Funding Available \$425K each year

Single-Year - \$5k-\$15K

Open, competitive application

Programs that address community needs and opportunities aligned with CHNA priorities

Willingness to align programs with collaborative partners

Light touch funder relationship

**Community Grants**

**Health Impact Grants**

## Health Impact Grants

Funding Available ~\$1.35 M each year

Three-Year\* - \$20k+ per year

Application by *Invitation Only*

Existing programs with demonstrated capacity to influence outcomes and scale services to address critical needs

Demonstrate collaborative leadership to address critical needs

Strategic, ongoing partnership and communication with funders

\* Contingent on grantee performance and board approval of funding allocation of each funder organization

# 2022 COMMUNITY GRANTS

## Summary of Key Improvements:

- Single application and reporting process
- Increased availability of funds
- Grantees can apply and receive funding annually (vs. every other year)
- Increased opportunities for grantees outside of Santa Fe from counties in northern New Mexico
- An entry point for deeper relationships between grantee and multiple funders



Photo Credit: Scott Gerdes

# 2022 COMMUNITY GRANTS

**Total Available Annually: \$425,000**

**Grant Size: \$5,000, \$10,000 or \$15,000, general operating support depending on your annual budget:**

*Annual budget:*

- *< \$150,000, you may apply for a \$5,000 grant;*
- *Between \$150,000 and \$500,000, you may apply for a \$10,000 grant;*
- *>\$500,000, you may apply for a \$15,000 grant*

Organizations invited to Health Impact Grant **cannot** apply to community grants

# CHFA COMMUNITY GRANT FUNDING CRITERIA

- Programs that **address community needs and opportunities** aligned with the CHNA priorities
- Programs serving populations in the **seven county geographic region**
- Willingness to **align programs** with program partners and use **collaborative approaches** in addressing community needs
- **Commitment to equity** in target populations served, staff and board composition
- Demonstration of **focus on results** (including effective strategies contributing to priority population-level outcomes and tracking progress on performance measures)
- **Organizational and financial stability**
  - ✓ The applicant is a 501c3, or has a fiscal sponsor with a 501c3
  - ✓ The applicant has been in operation for three or more years (generally recommended)

# WHAT WE DO NOT FUND

---

We do not make grants for the following:

- Religious purposes
- Capital campaigns or endowments
- Scholarships
- Individuals
- Private school tuition assistance

# SFCF – *GIVING TOGETHER*

- Begun in 2010: goal is to expand SFCF’s fundholders’ ability to understand current needs among local nonprofits – and therefore increase their giving
- Catalogue of proposal summaries
- Fundholders have chance to consider proposals – essentially unfiltered by SFCF
- Donor advisor fundholder giving has been typically more than SFCF’s discretionary funding
- CHFA Joint Funding applicants will be part of SFCF *Giving Together Catalog* (Part of the Proposal)



# CAPACITY BUILDING RESOURCES FROM PARTNERS

## SFCF partnership opportunities (Philanthropy Hub)

**Emerging Leaders:** Deadline for registering for the Emerging Leaders Immersion is **April 15<sup>th</sup>**

**Wednesday, April 13:** 1:00 pm Board Training: Creating a Board that is Reflective of the Community Being Served

**Thursday, April 21:** 10:00 am Executive Director Learning Circle: Planning for Emergencies

**Thursday, April 28:** 11:30 am The 7 Biggest Planned Gifts Marketing Mistakes and How to Avoid Them





# CAPACITY BUILDING RESOURCES FROM PARTNERS

- **Request for Proposal - Support for Pursuing Federal Funding Opportunities** was just released by Anchorum St. Vincent, Thornburg Foundation and Santa Fe Community Foundation.
  - [Federal-Grantwriting-Funding-RFP---Final-1-31-22.pdf \(santafecf.org\)](#)
  - [Support for Pursuing Federal Funding Opportunities Grant - Anchorum St. Vincent \(smapply.io\)](#)



# Community Grant Timeline and Process

---

# THE 2022 CHFA GRANT TIMELINE



- ❖ **April 1** Release 2022 Request for Applications
- ❖ **April 30** Application Submission Date
- ❖ **May-June** Review Process\*
- ❖ **June** Awards Announced
- ❖ **July** Grant Agreements signed and funds sent out
- ❖ **Summer/Fall** - Post-award convenings

\*Please note: Application statuses will appear in your portal to let you know what review stage your application is in from May – June with a formal award announcement in June.

# HOW TO APPLY

*April 1 – April 30, 2022: online proposals only*

1. Anchorum St. Vincent will host the CHFA Community Grant Application using of the cloud-based grants management system, SurveyMonkey Apply
2. **To our community nonprofit partners, you will need to register to access the portal.**
3. To log in or register, please visit: [https://anchorum.smapply.io/prog/community\\_health\\_funder\\_alliance\\_community\\_grant/](https://anchorum.smapply.io/prog/community_health_funder_alliance_community_grant/)
4. Collaborators can be added so multiple team members can support applications/reporting.
5. Application can be saved and accessed later.
6. Answer questions; If helpful, cut and paste questions from previously saved Word document.
7. Pay attention to character limits.
8. Upload attachments.
9. Submit.

# ACCESSING THE GRANTEE PORTAL

- How do I Register as an Applicant?

For frequently asked questions that are general to all Users within SurveyMonkey Apply, including registration, please visit: [General Account FAQ](#).

- To go straight to registration, click the green Registration button located in the upper right-hand corner of the landing page for Anchorum's SM Apply site to create an account using email.

The screenshot shows the landing page for the Community Health Funder Alliance - Community Grant. At the top right, there is a prominent green button labeled "APPLY". Below this button, the text indicates the portal "Opens Apr 1 2022 06:30 AM (MDT)" and the "Deadline Apr 30 2022 11:59 PM (MDT)". The main heading is "Community Health Funder Alliance", followed by the logos for Anchorum St. Vincent, Christus St. Vincent, and Santa Fe Community Foundation. The page text describes the alliance as a funder collaborative in northern New Mexico focused on improving health outcomes and promoting health equity. It lists the members: Anchorum St. Vincent, CHRISTUS St. Vincent (CSV), and the Santa Fe Community Foundation. A section titled "2022-2023 Community Grant Cycle Now Open!" states that community grants are open, competitive grants awarded annually to programs that address community needs and opportunities aligned with CHRISTUS St. Vincent's Community Health Needs Assessment. It specifies that grants provide single-year funding in the amount of \$5,000, \$10,000 or \$15,000, depending on the size of the organization's annual operating budget.

# ACCESSING THE GRANTEE PORTAL

SM Apply account already exists?

- When you register to enter a SurveyMonkey Apply site, an account gets created for you within the SM Apply database. Once registered within one site you will need to re-register using the same password and credentials as the existing account.
- If this is the case, then a message appears that "An account with this email already exists." You will then be prompted to:
  - Register with a new account,
  - Reset your password, or
  - Complete the registration with that account.

The screenshot shows the SurveyMonkey Apply login interface. At the top left, there is a link: <a href="#">Return to Anchorum St. Vincent</a>. At the top right, there is a link: <a href="#">Don't have a SurveyMonkey Apply account?</a> and a <button type="button">REGISTER</button>. The main content area features the SurveyMonkey Apply logo. Below the logo, there are three social login buttons: Facebook (f), Twitter (bird icon), and Google (G). Below these is the text "OR". The login form includes an "Email" field with the value "grants@anchorum.org", a "Password" field with masked characters "\*\*\*\*\*" and an eye icon, and a "Forgot your password?" link. At the bottom of the form is a large green <button type="button">LOG IN</button>.

# What to Expect? Verify Charity Status

As an applicant, when you log into your application, you will be able to see the Verify Charity Status task within your application. Select "Start" to begin the task. You will be asked to verify:

- **501(c)3:** 9 digit - Employer Identification Number (EIN)

Once you have selected "Verify," SM Apply will automatically check your EIN against the IRS database in order to confirm charitable status.

**NOTE:** If your charity is not verified by SM Apply, please check to see that the number was entered correctly within the applicant task and that the number exists within the appropriate list.

# What to Expect? The Application Form

## Important notes for new applicants:

- **Correct punctuation and capitalization**, including the legal name of your organization
- **Fiscally sponsored organizations**
- **Grant size**
- **Outcome Area**
- **Performance management** –
  - A resource page is hyperlinked
- **Nonprofit disclosure statement and certification**
  - A narrative explanation is required for a "No" response
  - A “yes” response to NM State tax filings and Secretary of State annual reporting will automate a request for a copy of your New Mexico Certificate of Good Standing or a screenprint/screenshot of the business search results from:  
<https://portal.sos.state.nm.us/BFS/online/CorporationBusinessSearch>

## Form Contents

The form contains the following sections:

1. *GIVING TOGETHER* Summary
2. Request Information
3. Outcome Area
4. Core Questions
5. Performance Management
6. Financials Audited, Financial & IRS Attachments
7. Nonprofit Disclosure Statement & Certification

*Your answers will populate our database records, so please use correct punctuation and capitalization (i.e., including proper legal name of your organization). All fields are required unless otherwise indicated.*

**Word/character limits:** Word/character limitations on response fields HAVE NOT been added to this online form. Given the size and type of grant, we recommend limiting narrative responses to short descriptions wherever possible.



# QUESTIONS?



- For questions related to the application form, contact Loe Marcoline at [grants@anchorum.org](mailto:grants@anchorum.org)
- For information about Community Health Funders Alliance: <https://communityhealthfunder.org/>

# Ways to Reach Us

## ***Questions about the CHFA Community Grant Program?***

- *Please contact:*  
[info@communityhealthfunder.org](mailto:info@communityhealthfunder.org)
- *Our CHFA working team (including Jesse Cirolia, Michele Lis, and Loe Marcoline) monitors this inbox and will be happy to respond to your questions*

## ***Need help with using SM Apply?***

- *Check out the FAQ:*  
<https://help.smapply.io/hc/en-us/sections/115000366434-Applicant-Recommendation-and-Reviewer-FAQ>
- *A support request form is also available in the SM Apply Help Center for assistance with any technical issues*

## **Questions or feedback about the Community Grant Application form or specific questions/feedback SM Apply**

- *Please direct questions specific to grant reporting and/or specific SM Apply questions to Loe Marcoline at Anchorum:*  
[grants@anchorum.org](mailto:grants@anchorum.org)

# Thank you!

---

## Community Health Funders Alliance

